

# Key Contributors to Financial Success

**Contribute at least 10% to 20% of your Income to your Company 401(k) or Tax Advantaged Account**  
Setup monthly automatic contributions.

## **Create a Diversified Low-Cost Mutual Fund Portfolio for your Risk Level**

Monitor the portfolio performance after fees to benchmark annually.

Market timing is not recommended, it will hurt returns.

Limit the number of individual stocks to a fun trading account.

### Stages in Life

- Beginner Target Based Asset Allocation Fund for your age. (age 25 to 35)
- Intermediate Diversified Passive Index/ETF portfolio. (age 35 to 45)
- Advanced Diversified Active/Passive Mutual Fund Portfolios with advanced strategies. (age 45 up)

## **Pay off Credit Card Balances in Full Each Month**

Keep your debt service level low.

## **Use a Financial Advisor when your Situation gets more Complex**

Your complexity increases with age and wealth levels.

You accumulate Non-IRA accounts, IRA rollovers, Roth IRA's and other accounts.

Select a Fiduciary Financial Advisor to create and help you manage your financial plan.

Look for an advisor and strategy that produces performance after management fees greater than benchmark.

### Typical Advisor Responsibilities

- Define your goals and risk level.
- Create a financial plan with goals and action items. Review on a regular basis.
- Projections of your wealth accumulation to your retirement date. Typically, \$1 million to \$5 million.
- Projections of retirement income in retirement and net worth at the end of the plan. Greater than \$0.  
Probability of success of not running out of money.
- Investment portfolio design, management and performance to benchmark after fees.

### Typical Client Responsibilities

- Household income level.
- Spending rate.
- Saving investing rate.
- Complete financial plan action items.
- Sticking to the plan's risk level.
- Keep your debt service level low.